Houston Eagle USA Air Freight
Houston, Texas

CASE STUDY

OBJECTIVE

Eagle USA AirFreight is a leading provider of air freight forwarding and other transportation and logistics services. Eagle's rapid growth created the need to strategically expand their operations in several cities. Eagle needed the services of a build-to-suit developer with a national presence to quickly and consistently deliver multiple locations while remaining flexible to accommodate changing needs due to rapid growth in a competitive industry.

STRATEGY

Upon engagement Trammell Crow Company (TCC) was able to utilize our network of over 150 nationwide offices to service projects in multiple cities while maintaining a central point of contract in Houston, Texas where Eagle USA is headquartered. Trammell Crow Company's services included site selection and due diligence, site planning, design and engineering coordination, construction management, and tenant representation.

VALUE CREATION

In 1999 and 2000, distribution centers with approximately 10% office area were completed by Trammell Crow Company in Houston, South Bend, Hartford, and Detroit. Projects in Denver and Atlanta are presently in progress.

Quick Facts

Completion: 1999

Services
- Airport Master Planning
- Development Management
- Project Management
- Property Management
- Project Leasing

Scope
- 102,000 million sf

Geography
- Various Locations